Clinical significance of PD-L1+ exosomes in plasma of Head and Neck Cancer patients

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Running Title: PD-L1+ exosomes in plasma of HNC patients

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Author Contributions

M-NT performed experiments, developed the FACS staining method and wrote the manuscript. SY performed the immunofluorescence experiments, TKH reviewed the manuscript, WEG performed statistical analyses, TLW designed the study, interpreted results and edited the manuscript.

Statement of Significance

Circulating PD-L1\textsuperscript{high} exosomes in HNC patients’ plasma but not soluble PD-L1 levels correlate with disease progression.

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Supplementary Figures/Tables: 5 Figures/2 Tables
Statement of Translational Relevance

The PD1/PD-L1 axis has been a target of cancer immunotherapy with immune checkpoint inhibitors. Attenuation of its immunosuppressive effects improves outcome for many but not all cancer patients. Currently, PD-L1 expression by the tumor is viewed as a prerequisite for anti-PD-L1 Ab therapy. Here, we report that plasma-derived exosomes in patients with HNSCC carry biologically active PD-L1 which induces T-cell dysfunction upon co-incubation of these exosomes with activated CD8+T cells. Although levels of soluble PD-L1 (sPD-L1) were elevated in patients’ plasma, only exosome-bound PD-L1 levels correlated with disease activity and with the patients’ clinicopathological profiles. Anti-PD-1 Abs reversed suppression induced by PD-L1+ exosomes in activated T cells. Circulating PD-L1+ exosomes emerge as promising potential markers of immune dysfunction and disease progression in patients with HNSCC.
Abstract

**Purpose:** The microenvironment of head and neck squamous cell carcinomas (HNSCCs) is highly immunosuppressive. HNSCCs expressing elevated levels of PD-L1 have especially poor outcome. Exosomes that carry PD-L1 and suppress T-cell functions have been isolated from plasma of patients with HNSCC. The potential contributions of PD-L1+ exosomes to immune suppression and disease activity are evaluated.

**Methods:** Exosomes isolated from plasma of 40 HNSCC patients by size exclusion chromatography were captured on beads using anti-CD63 Abs, stained for PD-1 and PD-L1 and analyzed by flow cytometry. The percentages and mean fluorescence intensities (MFIs) of PD-L1^+^ and PD-1^+^ exosome/bead complexes were correlated with the patients’ clinicopathological data. PD-L1^{high} or PD-L1^{low} exosomes were incubated with activated CD69^+^ human CD8^+^ T-cells ± PD-1 inhibitor. Changes in CD69 expression levels on T cells were measured. Patients’ plasma was tested for soluble PD-L1 (sPD-L1) by ELISA.

**Results:** Levels of PD-L1 carried by exosomes correlated with patients’ disease activity, the UICC stage and the lymph node status (p= 0.0008-0.013). In contrast, plasma levels of sPD-L1 or exosome PD-1 levels did not correlate with any clinicopathological parameters. CD69 expression levels were inhibited (p<0.03) by co-incubation with PD-L1^{high} but not by PD-L1^{low} exosomes. Blocking of PD-L1+ exosome signaling to PD-1+ T cells attenuated immune suppression.

**Conclusions:** PD-L1 levels on exosomes, but not levels of sPD-L1, associated correlate with disease progression in HNSCC patients. Circulating PD-L1+ exosomes emerge as useful metrics of disease and immune activity in HNSCC patients.
Introduction

The tumor microenvironment (TME) of head and neck squamous cell carcinomas (HNSCC) is known to be highly immunosuppressive and is characterized by the excessive production of various inhibitory factors, which interfere with anti-tumor immune responses (1-3). Despite various treatment regimens currently available for HNSCC, the 5-year overall survival of patients with advanced tumors has not improved in the last decade, remaining at ~50%, with treatment failures largely due to loco-regional recurrences (4). It has been suggested that ineffective anti-tumor immune responses in patients with advanced HNSCC contribute to tumor progression and poor outcomes (1).

Among various immunosuppressive mechanisms operating in HNSCC, the PD-1/PD-L1 pathway has recently been of special interest. The PD-1 receptor is an immune checkpoint that limits activity of immune cells in the peripheral tissues and thus prevents tissue damage. PD-1 is expressed on nearly all types of immune cells, and its signaling in CD8+ T cells directly inhibits effector T-cell functions, including proliferation, survival, cytokine production and cytotoxicity (5, 6). PD-1 binds two ligands, PD-L1 and PD-L2, which are broadly distributed among immune as well as non-hematopoietic cells (7). While PD-L2 expression is restricted to immune cells, tumor cells are often PD-L1+, and PD-L1 expression levels in various tumor types have been associated with poor prognosis (8). In the context of tumor progression, PD-L1 presence on the surface of tumor cells drives immune suppression and contributes to tumor immune escape (9). PD-L1-driven suppression may be reversed by immune checkpoint inhibition with anti-PD-1 or anti-PD-L1 antibodies (Abs) (10). Immune checkpoint inhibition has emerged as a promising anticancer strategy for many different tumor types, including HNSCC (11, 12). Nevertheless, many cancer
patients do not benefit from this immunotherapy (11). In HNSCC the response rate has been reported to be ~ 15% (11). The reasons for this low response rate are unclear, but it is likely that either the mechanisms responsible for PD-L1-driven signaling are not fully understood or that other immunosuppressive pathways operating in the TME account for poor patient outcome.

Tumor-derived exosomes (TEX) have recently captured attention as regulatory elements through which cancer cells can communicate with and re-program the immune cells populating in the TME (13). TEX are nano-sized (30-150nm) vesicles that originate in the endosomal compartment of parent cells and transfer inhibitory receptor/ligands and nucleic acids from the tumor to recipient cells (14, 15). Tumors, including HNSCC, are avid TEX producers, and plasma of cancer patients is enriched in TEX (16). To date, studies of TEX, largely performed with tumor cell line-derived exosomes, have demonstrated that these exosomes represent an effective mechanism of immunosuppression (17, 18). Exosomes isolated from plasma of HNSCC patients are also strongly immunosuppressive and, as we have recently demonstrated, play a role in the regulation of tumor progression (16). Interestingly, these exosomes were shown to carry PD-L1 and PD-1 (16). It is not clear, however, whether PD-1 and PD-L1 carried by these exosomes are biologically active and represent proteins responsible, in part, for the reported immunoinhibitory effects and clinical correlations (16).

Here, we test the hypothesis that PD-1 and PD-L1 carried on exosomes isolated from plasma of HNSCC patients have a significant impact on: (a) disease progression and (b) immune cell functions in patients with HNSCC. Our data indicate that PD-L1 carried on exosomes, but not serum levels of soluble PD-L1, correlate with disease
activity, and that blocking of exosome signaling to T cells with anti-PD-1 Abs effectively attenuates immune suppression mediated by the PD-L1⁺ exosomes.

**Materials and Methods**

*Patients*

Peripheral blood specimens were randomly obtained from 40 HNSCC patients seen at the UPMC Otolaryngology Clinic between years 2004 and 2016. The collection of blood samples and access to clinical data for research were approved by the Institutional Review Board of the University of Pittsburgh (IRB #960279, IRB #0403105 and IRB #0506140). *Table 1* provides clinicopathological characteristics of the patients enrolled in the study. The blood samples were delivered to the laboratory and were centrifuged at 1,000 x g for 10 min. Plasma specimens were stored in 1 mL aliquots at -80°C and were thawed immediately prior exosome isolation.

*Exosome isolation by mini size-exclusion chromatography (mini-SEC)*

The mini-SEC method for exosome isolation was established and optimized in our laboratory as previously described (18, EV-TRACK ID: EV160007). Briefly, plasma samples were thawed and were centrifuged first at 2,000xg for 10 min at room temperature (RT) and then for 30 min at 10,000xg at 4°C. Next, plasma was ultrafiltered using a 0.22μm filter (EMD Millipore, Billerica, MA). An aliquot of plasma (1ml) was placed on a mini-SEC column and eluted with PBS. The 4th 1mL-void volume fraction enriched in exosomes was collected. The fraction #4 contained the majority of isolated exosomes as previously reported (18).

*Characteristics of plasma-derived exosomes*
Exosomes isolated by mini-SEC were evaluated for their size by qNano (Izon), morphology by transmission electron microscopy, and cellular origin by Western blots to confirm the presence of endosomal markers (e.g., TSG101) as previously described (16).

**BCA protein assay and exosome concentration**

The protein concentration of the isolated exosome fraction #4 was determined using a Pierce BCA protein assay kit (Pierce Biotechnology, Rockford, IL), according to the manufacturer’s instructions. Exosomes were concentrated using Vivaspin 500 (VS0152, 300,000 MWCO, Sartorius, Göttingen, Germany). For FACS analysis, 10 μg of protein in 100 μL of PBS were used.

**Flow cytometry for detection of surface proteins on exosomes**

For flow cytometry of exosomes coupled to beads, the method described by Morales-Kastresana (19) was modified as follows:

a) **Exosome capture on magnetic beads**

For detecting exosome-associated surface proteins by flow cytometry, exosomes were first captured on ExoCap™ Streptavidin magnetic beads (Suppl. Figure 1A) purchased from MBL International (Woburn, MA). Exosomes (10μg/100μl PBS in 0.5mL Eppendorf microfuge tubes) were co-incubated with biotin-labeled anti-CD63 mAb (clone 353018 from Biolegend, San Diego, CA) adjusted to the concentration of 1μg for 2h at RT. Next, a 10μL aliquot of beads was added and the tubes were again incubated for 2h at RT. Samples were washed 1x with dilution buffer from the kit using a magnet. The bead/anti-CD63Ab/exosome complexes were then co-incubated with the labeled detection Abs, either anti-PD-L1 PE (12-5983-42) or anti-PD-1 PE
or with the labeled isotype control Ab for 1h at RT. The Abs were purchased from eBioscience (San Diego, CA). Next, the complexes were washed 3x using a magnet and were resuspended in 300uL of PBS for antigen detection by flow cytometry.

b. Preliminary titrations of the capture mAb

The optimal ratio of anti-CD63 mAb: exosome protein: beads used for capture was determined in preliminary experiments. Titrations were first set up with different protein concentrations of exosomes (5ug, 10ug, 20ug); of anti-CD63 mAb (0.1μg to 2.0μg) and different volumes of beads (10uL to 150uL). The concentrations/volumes that gave the highest percentage values and mean fluorescence intensities (MFI) for PD-L1 or PD-1 upon detection by flow cytometry were: 10μg exosome protein, 0.5 μg of anti-CD63 mAb per 50ul of PBS and 10μL of beads. Using these conditions, capture of exosomes with the isotype control Ab gave negative results. Once the optimal capture conditions for anti-CD63 mAb were determined, they were routinely used in all subsequent experiments. To evaluate the efficiency of this exosome capture method, the uncaptured exosomal fraction (after the removal of exosome/Ab/bead complexes using a magnet) was collected and re-captured with anti-CD63 mAb (Suppl. Figure 1B). Suppl. Table 1 shows the results of 3 patients with consistent high CD63 exosome levels in the captured fraction and very few CD63+ exosomes in the uncaptured fraction. The detection with anti-PD-1 or anti-PD-L1 mAbs was performed as described below.

c. Flow cytometry-based detection of exosomes

The flow cytometry of exosomes captured on beads for detection of antigens carried on the exosome surface is illustrated in Suppl. Figure 1B. In preliminary titration
experiments, different concentrations (0.625 to 5.0μg) of the fluorochrome-conjugated detection Abs and isotype controls were co-incubated with 10μg of exosome protein and 10μL of beads to determine the optimal conditions for staining and detection of PD-1 and PD-L1 carried by captured exosomes. The isotype control was used according to the manufacturer’s instructions and had the same concentration as the test Ab. The optimal Ab concentration (0.5μg) that gave the highest separation index between the detection Ab and isotype control (MFI1-MFI2/√(SD1+SD2)/2]) upon flow cytometry was selected for all experiments. Detection was performed immediately after staining using the Gallios flow cytometer equipped with Kaluza 1.0 software (Beckman Coulter, Krefeld, Germany). Samples were run for 2min and around 10,000 events were acquired. Gates were set on the bead fraction visible in the forward/sideward light scatter. Exosomes obtained from plasma of all 40 HNSCC patients were analyzed by flow cytometry. The lower edge of the ‘positive’ gate was set at the point where <2% of the isotype control was positive (approximately 2 SD from the isotype mean; see Suppl. Figure 5). Percent positive beads were measured as well as MFI. ΔMFIs were calculated by subtracting the isotype control MFI from the sample MFI. Results are presented as relative fluorescence values (RFV), where the RFV = % positive beads x ΔMFI of beads loaded with CD63+ exosomes captured from fraction #4. RFVs were calculated for PD-L1+ and PD-1+. All data are normalized to 1mL plasma used for exosome isolation by miniSEC.

d. Reproducibility of the flow cytometry-based detection assay

Prior to routine application of the detection method to monitoring of plasma-derived exosomes for PD-L1, its reproducibility was validated. Exosomes isolated from plasma of 3 different HNSCC patients were divided into 3 aliquots. Each of these
aliquots was divided again into 3 parts and stained for PD-L1 (the total of 3x9 aliquots). Results of flow cytometry (% PD-L1\textsuperscript{+} exosomes) showed that the assay had excellent reproducibility with the experimental error of only 7% (Suppl. Figure 2).

**Immunostaining and imaging of exosomes captured on magnetic beads**

Plasma-derived exosomes captured with anti-CD63 mAb on magnetic beads as described above were first co-incubated with 10% (v/v) of normal goat serum in PBS-Tween (0.1%; PBST) at RT for 60min to block non-specific staining. Primary staining was performed using anti-CD63 mAb (5μg/mL) or rabbit anti-PDL1 Ab (5μg/mL) at 4°C overnight. Following washing 3x with PBST, secondary staining was performed with Alexafluor®488- or Alexafluor®647-conjugated goat Abs (2μg/mL), respectively, at 4°C overnight. Unbound Abs were removed by washing X3 with PBST using a magnet. Stained exosomes on beads were placed into compartments made on an epoxy-silane-coated glass slide by using silicone barriers (Grace Biolab). Ceramic (ferrite) disc magnets were placed under the slide to sediment the magnetic beads which were added to each compartment in 10μL aliquots (1x10\textsuperscript{6} beads). After 5min incubation at RT, magnets were removed, and the slide was placed in a humidified chamber at 4°C overnight, washed x3 with PBS and fixed using 4% (v/v) paraformaldehyde (Electron Microscopy Services, Hatfield, PA) for 15min at RT. Next, the silicon barriers were stripped off the slide, which was then coverslipped using Prolong® Gold Anti-fade reagent (Invitrogen, Carlsbad, CA) and examined in a Zeiss LSM 880 confocal microscope (Zeiss, Thornwood, NY) using oil-immersion 63X objective. Image analysis was performed using Imaris (Bitplane, Belfast, UK) and ZEN blue (Zeiss, Thornwood, NY) software. To quantify fluorescence, six random pictures per compartment were captured, and the total fluorescence
intensities of respective channels were measured after background correction using Image J software (NIH, Bethesda, MD).

**Functional assays**

To determine whether exosomes, which are PD-L1\textsuperscript{high} or PD-L1\textsuperscript{low} have suppressive effects on T-cells, co-incubation experiments were performed. PBMCs were harvested from healthy donor’s buffy coats by centrifugation on Ficoll-Hypaque gradients, and CD8\textsuperscript{+} T-cells were separated via negative selection using AutoMAX (Miltenyi Biotec) as previously described (20). Aliquots (2x10\textsuperscript{5}) of T-cells were placed in wells of 96-well plates and activated with anti-CD3/anti-CD-28 antibody-coated beads (25\textmuL/mL; Stemcell Technologies) and IL-2 (150 IU/mL) for 5-6h at 37\textdegree C. Exosomes (fraction #4, 50ug protein) obtained from plasma of HNSCC patients and previously characterized for the high vs low PD-L1 content (n=14), were added to T-cells and incubated for 16h. As control, PBS was added in place of exosomes. Activated T-cells were harvested and stained for CD8 using PE-labeled mAb #IM0452U) and for CD69 using FITC-labeled mAb #555530, both purchased from Beckman Coulter. Expression levels of CD69 on CD8\textsuperscript{+} T cells were measured by flow cytometry. Isotype controls were included in all experiments. The gates were set on CD8\textsuperscript{+} T-cells, and the frequency as well as relative fluorescence intensity (MFI of Ab\textsuperscript{+} /MFI of Isotype) of CD69\textsuperscript{+}CD8\textsuperscript{+} T-cells were determined.

Next, anti-PD-1 Ab, #AF1086 lot #ICA02 (purchased from R&D Systems) was used to block effects of exosome-mediated suppression. CD8\textsuperscript{+} T cells were either incubated with the PD-1 inhibitory Ab (30ug/mL) or goat IgG isotype control for 1h after IL2/CD3/CD28 activation for 5-6h at 37\textdegree C. Next, PD-L1\textsuperscript{high} or PD-L1\textsuperscript{low}
exosomes (50ug) were added and incubated with CD8+ T cells for 16h (n=5). Surface expression levels of CD69 on CD8+ T cells was monitored by flow cytometry.

Detection of soluble PD-L1

For the detection of soluble PD-L1 in patients’ plasma, a commercially available ELISA Kit was used (Abcam, #ab214565). Plasma samples of 37 HNSCC patients were prepared and tested according to the manufacturer specifications manual. Samples and standards were measured in duplicates.

Statistical analysis

Statistical analysis was performed using GraphPad Prism (version 7, GraphPad Software, La Jolla, CA 92037 USA). Scatter plots depict means and SEM. When data are presented as box plots, the bar indicates the median, the box shows the interquartile range (25%-75%) and the whiskers extend to 1.5x the interquartile range. Kruskal-Wallis test was used for group comparisons. Spearman’s correlation coefficient was used to identify correlations between groups. To determine reproducibility of the detection method, interclass correlation coefficients were calculated. The standard error of measurement was used to determine the 95% prediction intervals. Exosome levels were also compared across 4 patient groups defined by both the stage and disease status with a one-way analysis of variance. Pairwise contrasts were tested by the Turkey HSD method. The p-value of <0.05 was used to evaluate significance of the data.

Results

Clinicopathological characteristics of HNSCC patients
The clinicopathological characteristics of the patients are listed in Table 1. The patients’ mean age was 61 yrs, and they were predominantly male. Anatomical locations of the primary tumors were: the oral cavity (50%), the pharynx (25%) and the larynx 22.5%. 23 patients (57%) donated blood at the time of diagnosis prior to any therapy. These patients had an active disease (AD). 17 patients (42%) donated blood after completing curative therapy at the time when they had no evidence of disease (NED) as determined by clinical evaluations. Suppl. Table 2 provides information on the treatment regimens of these patients. At diagnosis, most patients (60%) presented with an early tumor stage (T1, T2) and 45% had a negative nodal status. No patient had distant metastases (100% M0). Half of the patients (52.5%) were UICC I or II and 47.5% were UICC III or IV. The majority of patients had a moderate histological differentiation grade by histopathology. The HPV status, routinely determined by p16 immunohistochemistry, was positive in 8 patients, negative in 11 patients but was not evaluated in 21 patients. 70% of patients consumed tobacco and/or alcohol (62.5%) at the time of diagnosis. None of the patients received immune checkpoint inhibition immunotherapy.

Detection of PD-L1 on exosomes
While the flow cytometry-based assessment of PD-L1 carried by exosomes captured with anti-CD63 mAb and bound to magnetic beads was found to be highly reproducible (Suppl. Figure 2). Nevertheless, the comparison of this method with imaging by confocal microscopy was performed to further confirm the validity of the flow-based antigen detection on exosomes. To this end, exosome samples of 3 HNSCC patients with low, high and intermediate content of PD-L1 were compared for relative quantities of this ligand detected by the two methods (Figure 1). By flow cytometry, the RFVs for PD-L1 were 33, 168 and 68 for the exosomes captured on
beads, respectively (Figure 1D). By quantitative confocal imaging, relative ratios of PD-L1 MFI/CD63 MFI in these exosomes show low, high and intermediate values that are similar to those detected by flow cytometry (Figure 1C). These experiments show that PD-L1 levels on the exosome surface are reproducibly measured by two different methods.

*Exosome protein levels correlate with disease activity in HNSCC*

We have previously reported that total protein concentration of exosomes isolated from HNSCC plasma by SEC correlated with disease activity (16). Here, we have extended this finding to a larger and different patient cohort. Significantly higher (p<0.0005) exosome protein levels were seen in patients with active disease than in those with NED after therapy (Figure 2A).

*Association of surface PD-L1 and PD-1 levels with clinicopathological data*

Results of detection analyses for PD-L1 and/or PD-1 content on exosomes were examined for association with the clinicopathological data for all HNSCC patients. The data are normalized to 1mL plasma used for exosome isolation for each patient by mini-SEC. As shown in Figure 2B, significant elevation in the RFVs for PD-L1⁺ exosomes was observed in AD patients vs those who were NED (p<0.0137). Similarly, patients with N+1 disease had significantly higher RFVs for PD-L1⁺ exosomes in plasma than those who were N0 (p=0.0008). Patients with the high UICC stage (III and IV) had higher RFVs for PD-L1⁺ exosomes in plasma than patients who were UICC stage I/II (p=0.0001). Almost identical correlation was observed for the differences between the patients with the T stage III/IV vs the T stage I/II (data not shown). No differences were seen for PD-L1 on exosomes in patients stratified by the histological grade or anatomical side of the tumor, although
a trend towards higher PD-L1 levels in poorly differentiated tumors can be suspected (see Suppl. Figure 3).

The strength of the observed correlations was further evaluated by crossing the stage with disease activity and creating four patient groups (Figure 3). Variation in PD-L1+ exosomes was largely related to the UICC stage and less so to disease activity. The AD patients with advanced UICC stages had significantly higher RFVs for PD-L1+ exosomes in plasma than the AD patients with lower UICC stages or the NED patients with higher UICC stages. The AD and NED patients with low UICC stages had comparatively low RFVs for PD-L1+ exosomes. Corresponding results were obtained by crossing the disease status with lymph node involvement status (data not shown).

In contrast to PD-L1, the RFVs for PD-1 on plasma-derived exosomes (Figure 2B) were not associated with any of the clinicopathological parameters. Indeed, PD-1+ exosomes on beads were uniformly high in plasma of all 40 HNSCC patients. On the other hand, PD-L1+ exosomes were highly variable, and no correlation between RFVs of PD-L1+ vs PD-1+ plasma-derived exosomes was seen in this cohort of patients (Spearman’s correlation, p=0.9, r=0.005) (Figure 4A).

_Soluble PD-L1 does not correlate with clinicopathological data in HNSCC_

In addition to measuring the PD-L1 content in exosomes, we also studied plasma levels of soluble PD-L1 by ELISA in 38/40 HNSCC patients. The range of values for PD-L1 in plasma was 53.6pg/mL ± 50.8 (the median value = 35pg/mL). As Suppl. Figure 4 shows, soluble PD-L1 did not correlate with clinicopathological parameters in the patients. Further, no correlation between levels of soluble PD-L1 and exosome...
content of PD-L1 was observed (Spearman’s correlation at p=0.85, r=0.03) (Figure 4B).

**PD-L1\textsuperscript{high} exosomes downregulate CD69 expression on effector T cells**

We have previously demonstrated that tumor-derived exosomes (TEX) suppress T-cell activation (21). To determine whether PD-L1\textsuperscript{+} exosomes isolated from plasma of HNSCC patients suppress functions of CD8\textsuperscript{+} effector T cells, we activated normal human CD8\textsuperscript{+} T cells and co-incubated them with PD-L1\textsuperscript{high} or PD-L1\textsuperscript{low} exosomes. Upon activation via the T-cell receptor, CD8\textsuperscript{+} T cells upregulated surface CD69 as well as surface PD-1 expression (Figure 5A). Following co-incubation of these T cells with PD-L1\textsuperscript{+} exosomes, CD69 expression levels decreased (Figure 5B, C), and the decrease was dependent on the exosome PD-L1 cargo. PD-L1\textsuperscript{high} exosomes induced significant down-regulation of CD69 on T cells, while PD-L1\textsuperscript{low} exosomes did not (Figure 5C). Further, in the presence of anti-PD-1 Ab, down-regulation of CD69 expression levels was blocked (Figure 5D), confirming that the decrease in expression of CD69, a T-cell activation marker (22), was due to the ligation of PD-L1 carried on exosomes to PD-1 expressed on CD8\textsuperscript{+} T cells. These experiments showed that PD-L1 carried on exosomes is biologically active and interferes with activation of effector T cells.

**Discussion**

We have reported earlier that exosomes isolated from plasma of cancer patients carry immune checkpoint molecules, including PD-1, PD-L1 and CTLA-4 (16, 18). The presence of these proteins in the exosome cargo was detected by western blots, and thus it was unclear whether they were carried in the exosome lumen or on the exosome membrane. It was also uncertain whether these proteins mediated immune
suppression upon co-incubation of exosomes with activated T cells. In this study, using flow cytometry-based detection assay for exosomes covalently bound to beads, we show that PD-1 and PD-L1 are components of exosome cargo, decorate exosome surface and can be quantitated using labeled mAbs specific for the receptor or the ligand. Interestingly, our earlier studies using semi-quantitative western blots suggested that levels of PD-1 or PD-L1 in plasma-derived exosomes vary broadly in different cancer patients (16, 18). The development of a quantitative method for the measurement of these exosome-bound checkpoint molecules allowed us to address their role(s) in cancer-related immune suppression and potentially also in disease progression. We, therefore, evaluated the possibility that PD-L1, which is expressed not only on tumor cells but primarily on antigen-presenting cells (23, 24), is carried on circulating exosomes produced by these various cells and is delivered to activated PD-1+ immune cells, inducing immune checkpoint inhibition. In this context, circulating PD-L1+ exosomes, whether produced by tumor cells or normal cells in the TME, have the potential to modify immune responses and indirectly influence disease activity.

The data we obtained using exosomes isolated from plasma of HNSCC patients consistently and convincingly showed that the frequency of PD-L1+ exosome-carrying beads in plasma as well as relative levels of PD-L1 carried on the exosome surface were associated with disease activity and with clinical stage established for these patients at the time of blood draws. The patients with an excess of PD-L1+ exosomes in plasma had active and more advanced disease than those with low levels of PD-L1+ exosomes. Further, the higher the PD-L1 content of circulating exosomes, the greater was their ability to inhibit activation of CD8+ effector T cells. This dose-dependent suppression of T-cell activity by PD-L1+ exosomes was significantly
reduced by anti-PD1 Ab, confirming that exosomes drive PD-1/PD-L1 signaling in responder T cells. These results are consistent with our previous findings of exosome-mediated immune suppression in activated T cells (21, 25).

Effects of exosomes on immune cells can be mediated via different mechanisms (26). Internalization of exosomes by recipient cells via endocytosis or phagocytosis is a common mechanism used by various types of cells (27). T lymphocytes only reluctantly take up exosomes, as we have recently demonstrated (28). Instead, T cells interact with exosomes through the receptor-ligand signaling (28). Here, we have confirmed the involvement of the PD-L1-mediated pathway in the down-regulation of CD69 surface expression on activated T cells after their co-incubation with PD-L1\textsuperscript{high} exosomes. Suppression of T-cell activation was almost completely reversed by pre-incubating T cells with anti-PD-1 Ab (\textbf{Figure 5}). Thus, PD-L1 carried on the exosome surface retains its biological activity and effectively signals via its receptor, PD-1, expressed on activated T cells.

Expression of PD-L1 on tumor cells has been correlated with poor outcome to therapy with immune checkpoint inhibitors in various human cancers (29, 30). However, the impact of PD-L1 on response to immunotherapy and outcome is still controversial, with some reports linking PD-L1 expression to better rather than poor responses (31, 32). Similar controversy exists with respect to PD-1 checkpoint expression on immune cells in the TME (33, 34). This study of PD-L1\textsuperscript{+} and PD-1\textsuperscript{+} exosomes in HNSCC did not include patients treated with immune checkpoint inhibitors; thus we could not consider the impact of PD-L1\textsuperscript{+} or PD-1\textsuperscript{+} exosomes on responses to immunotherapy. We are currently evaluating pre/post therapy changes in PD-L1\textsuperscript{+} exosomes in HNC patients. Here, we asked whether PD-L1 carried by exosomes has an impact on functions of immune cells and thus, indirectly, on
disease activity. We observed a highly significant positive association between the high PD-L1 cargo of circulating exosomes and clinicopathological disease markers such as the evidence of advancing disease, the high tumor stage and the lymph node involvement. In contrast, PD-1 levels on exosomes while consistently elevated in HNSCC did not correlate with the clinicopathological patient profiles. This absence of correlation for PD-1$^+$ exosomes likely reflects the high receptor occupancy and engagement in HNC cancer. The data suggests that exosomal PD-L1, but not exosomal PD-1, is the clinically relevant variable with the potentially informative predictive value.

In contrast to exosome-bound PD-L1, soluble PD-L1 (sPD-L1) levels in HNSCC patients’ plasma did not associate with the clinicopathological findings in these patients. Serum/plasma PD-L1 levels were evaluated in several previous studies with inconsistent results (35-37). A more recent study indicates that in patients with malignant melanoma treated with immune checkpoint inhibitors, sPD-L1 was shown to predict outcome for a subgroup of patients (38). Ours is the first study that compared the surface PD-L1 cargo in exosomes with sPD-L1 levels in patients’ plasma. Interestingly, there was no correlation between the frequency of PD-L1$^+$ exosomes and levels of sPD-L1 (Figure 4B). This might be due to greater stability of the membrane-tethered PD-L1 relative to its soluble counterpart. Alternatively, cellular production and release of sPD-L1 from cells is likely to be independent from the complex packaging machinery responsible for the exosome biogenesis in the parent cells (39). It is perhaps this origin from the endosomal compartment that allows exosomes to mimic the molecular content of PD-L1-producing parent cells and serve as a more reliable biomarker of immune dysfunction.
Our results demonstrating the presence of functional and thus clinically-relevant PD-L1 on the surface of exosomes isolated from plasma of patients with cancer emphasizes the emerging importance of exosomes in anti-tumor immunity and their role as promising future biomarkers of tumor progression. Nevertheless, further studies with larger patient cohorts involving pre/post therapy assessments of PD-L1 and PD-1 on exosomes are needed to validate their potential role as *bone fide* disease biomarkers.
References


Table 1: Clinicopathological parameters of HNSCC patients who participated in the study.

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<tr>
<th>Clinicopathological data</th>
<th>Patients (n=40)</th>
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<td>Age (years)</td>
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Figure Legends

**Figure 1:** Comparisons of flow cytometry with confocal microscopy imaging for detection of PD-L1 on exosomes isolated from plasma of three HNSCC patients. Exosomes were captured on beads using biotinylated anti-CD63 mAb and were then stained with labeled anti-PD-L1 mAb for detection of PD-L1 by flow cytometry or by confocal microscopy. **A.** Exosome immobilization for confocal microscopy: 1. The epoxy-silane slide; 2. Exosomes are deposited into wells on the slide; 3. and 4. Proteins on the surface of exosomes interact with epoxy-silane on the slide via their exposed amine-, thiol- and hydroxyl-groups, immobilizing exosomes for confocal imaging. **B.** Confocal microscopy images of exosomes of the 3 patients. Exosomes captured on beads and immobilized on the epoxy-silane slide were stained with labeled anti-CD63 (green) and anti-PD-L1(red) mAbs (mag x10, *upper panel* and mag x252, *lower panel*). Note differences in staining intensities of the exosomes for PD-L1 (*low* for patient #1, *high* for patient #2 and *intermediate* for patient #3). **C.** Quantification of immunofluorescence signals for the immobilized exosomes of the three HNC patients. Note that the staining intensity for PD-L1 in each patient’s exosomes corresponds to the flow cytometry data (shown in D). **D.** The RFVs for PD-L1⁺ exosomes detected by flow cytometry are different for each patient (33, 168, 68).

**Figure 2:** Protein levels of exosomes and RFVs of PD-1⁺ or PD-L1⁺ exosomes in plasma of patients with HNSCC. **A.** protein concentrations of exosomes (µg/ml plasma) are significantly elevated in patients with active disease (AD) relative to those with no evidence of disease after therapy (NED); **B.** RFVs for PD-L1⁺ exosomes is significantly higher in AD patients, patients with positive lymph nodes and patients with the high (III/IV) UICC stage tumors at diagnosis. * p< 0.05; *** p<...
RFVs for PD-1 exosomes in plasma are not statistically different in HNSCC patients stratified by disease activity, lymph node or UICC status. The data presented as box plots are normalized to the frequency of exosomes/1mL of patients’ plasma in this and the subsequent figures.

**Figure 3:** RFVs for PD-L1⁺ exosomes in plasma of patients with HNSCC stratified by disease activity and stage to create four patient groups: AD-UICC I/II, AD-UICC III/IV, NED-UICC I/II and NED-UICC III/IV. AD patients with high UICC stage had significantly increased RFVs for PD-L1⁺ exosomes in plasma compared to AD with low UICC stage or NED with low UICC stage.

**Figure 4:** RFVs for PD-L1⁺ and PD-1⁺ exosomes/mL plasma and levels of sPD-L1 in plasma of HNSCC patients. A. No correlation between RFVs for PD-L1⁺ and PD-1⁺ exosomes in plasma of HNSCC patients was observed: Spearman’s correlation at p=0.7, r=0.05. B: No correlation between RFVs for PD-L1⁺ exosomes in patients’ plasma and soluble PD-L1; Spearman’s correlation at p=0.85, r=0.03.

**Figure 5:** CD69 and PD-1 expression on activated CD8+ T cells and down-regulation of CD69 expression by PD-L1⁺ high but not by PD-L1⁺ low exosomes. A. Representative flow cytometry showing expression levels of CD69 or PD-1 on the surface of activated CD8+ T cells. Decreasing levels of CD8+CD69+ on the surface of T cells co-incubated with PD-L1⁺ high exosomes. B, Downregulation of CD69 expression (% and MFI) on CD8+ T-cells after co-incubation with PD-L1⁺ high exosomes. In C, blocking of exosome-mediated down-regulation of CD69 expression on CD8+ T cells by anti-PD-1 Ab. Note that inhibition mediated by PD-L1⁺ high
exosomes was almost completely reversed (% and MFI) by adding the PD-1 inhibitor.

* p < 0.05; ** p < 0.005
Figure 1

A

1

2

3

4

B

Patient 1

Patient 2

Patient 3

CD63

PD-L1

30µm

C

Relative Immunofluorescence Intensity

Ratio PD-L1+/CD63+ exosomes

Patient 1

Patient 2

Patient 3

D

% PD-L1+ exosomes/mL plasma by flow cytometry

Patient 1

Patient 2

Patient 3

30%

84%

40%
Figure 2

A

![Box plot showing protein concentration (µg/ml) for AD and NED categories.]

B

![Box plots comparing % PD-L1+ exosomes/mL plasma across AD vs. NED, NO vs. N+1, and I/II vs. III/IV categories.]

**Disease activity**

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**Lymph node involvement**

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**UICC stage**

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Figure 3

Log10 PD-1 Relative Fluorescence Values

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- p<0.05
- p<0.05
- p=0.05
- NSD
Figure 4

A

% PD-L1+ exosomes/mL plasma

% PD-L1+ exosomes/mL plasma

B

% PD-L1+ exosomes/mL plasma

Soluble PDL1 pg/ml
Figure 5

A

Count

 Iso 77.6 %

PD-1

Iso 75 %

+ Exo PD-L1high

CD69

Iso 40 %

CD69

B

CD8+CD69+ T-cells (%)

no exo PD-L1low PD-L1high

CD8+CD69+ T-cells (MFI)

no exo PD-L1low PD-L1high

C

CD8+CD69+ T-cells (%)

no exo +exo exo+anti-PD-1

CD8+CD69+ T-cells (MFI)

no exo +exo exo+anti-PD-1

Exo + anti-PD-1

No Exo + Iso

No Exo + Iso
Clinical Cancer Research

Clinical significance of PD-L1+ exosomes in plasma of Head and Neck Cancer patients

Marie-Nicole Theodoraki, Saigopalakrishna Yemeni, Thomas K Hoffmann, et al.

Clin Cancer Res  Published OnlineFirst December 12, 2017.

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